



# Risk Management

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## **CHAPTER THREE: Risk Assessment and Pooling**

### **Textbooks:**

- *Introduction to Risk Management and Insurance, by M. Dorfman and D. Cather, 10th edition, Prentice Hall.*
- *Lecturer Handouts, Book Chapters*

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# Insurable Loss Exposures

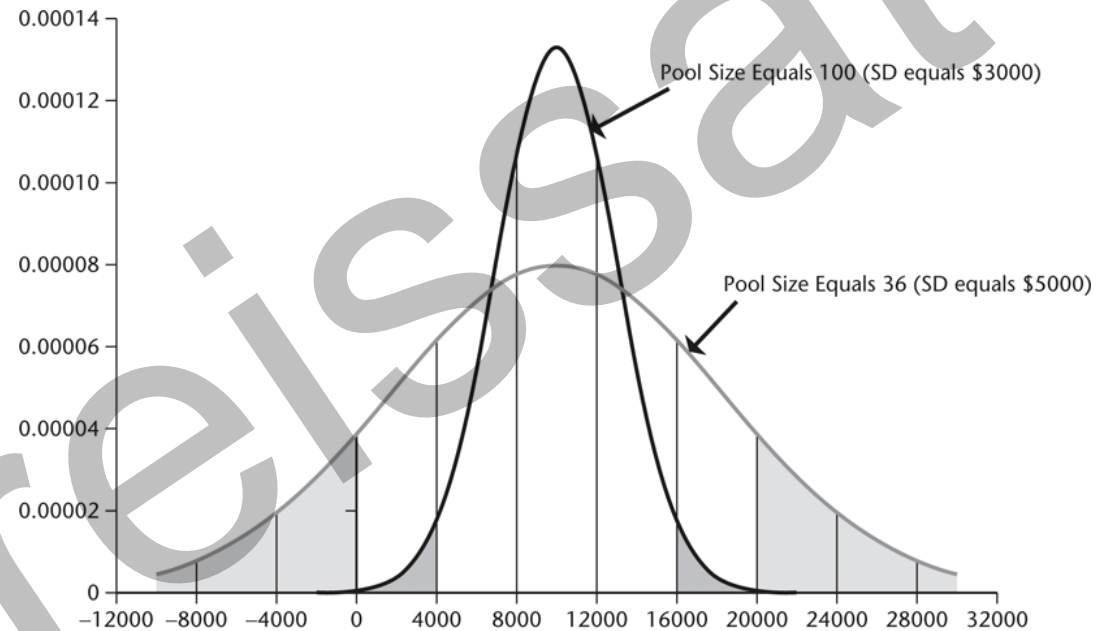
Res Isp Log

- Estimation of financial impact of each risk identified previously.
- Two key statistical measures:
  - Frequency with which losses occur.
  - Their severity.



# Basic Statistical Concepts - 1

- **Random Variable:**  
Future value is not known with certainty.
- **Probability Distribution:**  
Shows all possible outcomes for a Random Variable.



**FIGURE 3-1** Normal Curves of the Mean Loss Distribution Based on Pool Sizes of 36 and 100 Exposure Units (SD denotes standard deviation)



# Basic Statistical Concepts - 2

- **Expected Value:**

Sum of the multiplication of each possible outcome of the variable with its probability.

$$E[R] = \sum R_i * P_i$$

- **Variance and Standard Deviation:**

$$\sigma = \sum_{i=1}^N \sqrt{(R_i - E[R])^2 * P_i}$$



# The Expected Value

- Can be calculated by **multiplying** the expected losses with their probability and **calculating** the sum of all outcomes
- Is a starting point for calculating an insurance premium or how much a firm should set aside each year to cover the losses



# Average Loss

- Estimating:  
**Loss Frequency** (= Total Amount of Losses **divided by** Total Number of Accidents)  
**Loss Severity** (= Total Number of Accidents **divided by** Total Units Analyzed).
- Average Loss = Average Loss Frequency **multiplied** with Average Loss Severity.



# Convolution

- A **process** of **charting** all possible combinations of frequency and severity to establish the **probable maximum loss**
- Calculates ***all possible combinations of losses*** indicated by the frequency and severity loss distributions, as well as their corresponding probabilities of occurring.
- Often done by computer simulation due to complexity of calculations.



# Risk Pooling

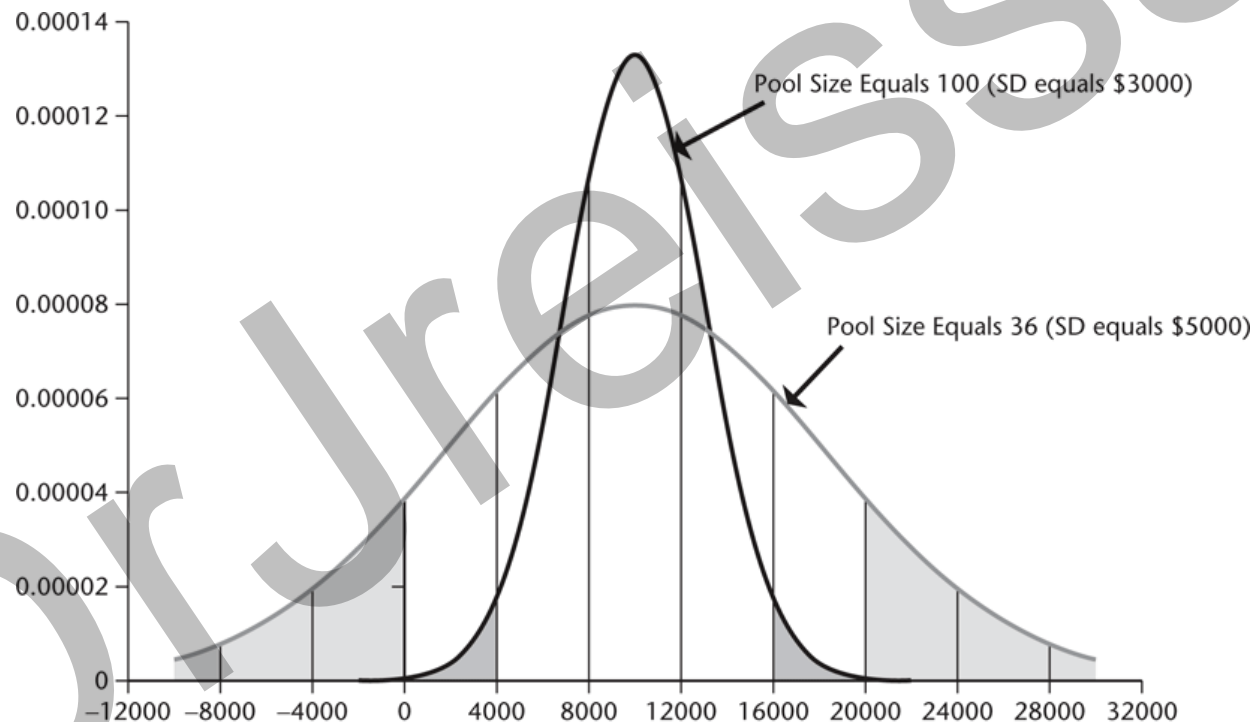
- Risk can be reduced through diversification.
- The creation of a pool of many (exposure) units helps the insurer to better predict any individual unit's risk of loss.
- The Probability Distribution matters!





# Normal Probability Distribution

- “Bell Curve”:



**FIGURE 3-1** Normal Curves of the Mean Loss Distribution Based on Pool Sizes of 36 and 100 Exposure Units (SD denotes standard deviation)



# Confidence Interval

- Assuming Normal Distribution:

**Estimated Mean Loss  $\pm (k) * \text{Estimated } \sigma$**

- Where:
  - **(k)** = Specified number of standard deviations which reflect the uncertainty.
  - **$\sigma$**  = Standard Deviation calculated using loss data from past.
- This is **the Confidence Interval**.
- **$[(k) * \text{Estimated } \sigma]$**  is also called the **Risk Charge**.
- It represents the **margin of error**.



# Practical Considerations

- Insurers sort consumers into homogeneous categories:
  - Age.
  - Gender.
  - Etc.
- Yet still independent of each other.
- Insurers will not insure when these assumptions are violated.



**TABLE 3-1** Calculating the Variance Using Data from a Probability Distribution

<i>Column 1</i>	<i>Column 2</i>	<i>Column 3</i>	<i>Column 4</i>	<i>Column 5</i>
<i>Loss Outcomes</i>	<i>Probabilities</i>	<i>Loss Outcome – Expected Loss (Col. 1 – \$10000)</i>	<i>Squared Differences (Col. 3 × Col. 3)</i>	<i>Squared Difference × Prob. (Col 2 × Col 4)</i>
\$0	0.90	–\$10,000	100,000,000	90,000,000
\$100,000	0.10	\$90,000	8,100,000,000	810,000,000
	1.00			900,000,000

*E*Loss

$$= 0 \times 0.9 + 100k \times 0.1 = 10k$$



**TABLE 3-2** Loss Frequency Data and Estimated Probability Distribution

<i>Column 1</i>	<i>Column 2</i>	<i>Column 3</i>	<i>Column 4</i>
<i>No. of Losses per Car</i>	<i>Number of Cars</i>	<i>Total Number of Losses</i>	<i>Estimated Probability</i>
0	910	0	0.91
1	80	80	0.08
2	<u>10</u>	<u>20</u>	<u>0.01</u>
	1000	100	1.00



**TABLE 3-3** Loss Severity Data and Estimated Probability Distribution

<i>Column 1</i>	<i>Column 2</i>	<i>Column 3</i>	<i>Column 4</i>	<i>Column 5</i>
<i>Range of Loss Amount</i>	<i>Midpoint Dollar Amount of Loss</i>	<i>Number of Losses</i>	<i>Total \$ Amt. of Losses</i>	<i>Estimated Probability</i>
\$1–4,000	\$2,000	75	\$150,000	0.75
\$4,001–8,000	\$6,000	20	\$120,000	0.20
\$8,001–12,000	\$10,000	5	\$50,000	0.05
<b>TOTAL</b>		100	\$320,000	1.00

0.75  
0.20  
0.05



**TABLE 3-4** All Possible Loss Combinations Calculated Using Convolution

<i>Row</i>	<i>Loss 1</i>	<i>Loss 2</i>	<i>Total Loss</i>	<i>Probability</i>	<i>Total Loss × Probability</i>	<i>Joint Probabilities</i>
A	–	–	0	0.910000	0.0	
B	2,000	–	2,000	0.060000	120.0	$.08 \times .75$
C	6,000	–	6,000	0.016000	96.0	$.08 \times .20$
D	10,000	–	10,000	0.004000	40.0	$.08 \times .05$
E	2,000	2,000	4,000	0.005625	22.5	$.01 \times .75 \times .75$
F	2,000	6,000	8,000	0.001500	12.0	$.01 \times .75 \times .20$
G	2,000	10,000	12,000	0.000375	4.5	$.01 \times .75 \times .05$
H	6,000	2,000	8,000	0.001500	12.0	$.01 \times .20 \times .75$
I	6,000	6,000	12,000	0.000400	4.8	$.01 \times .20 \times .20$
J	6,000	10,000	16,000	0.000100	1.6	$.01 \times .20 \times .05$
K	10,000	2,000	12,000	0.000375	4.5	$.01 \times .05 \times .75$
L	10,000	6,000	16,000	0.000100	1.6	$.01 \times .05 \times .20$
M	10,000	10,000	20,000	0.000025	0.5	$.01 \times .05 \times .05$
<b>TOTAL</b>				1.000000	320.0	



**TABLE 3-5** Calculation of All Possible Loss Combinations (Pool Size of 2)

<i>Rick's Loss</i>	<i>Vic's Loss</i>	<i><u>Total Loss</u></i>	<i>Mean Loss</i>	<i>Probability</i>
0	0	0	0	$.9 \times .9 = .81$
100,000	0	100,000	50,000	$.1 \times .9 = .09$
0	100,000	100,000	50,000	$.9 \times .1 = .09$
100,000	100,000	200,000	100,000	$.1 \times .1 = .01$





**TABLE 3-6** Calculation of Variance of Mean Loss Distribution (Pool Size of Two)

<i>Column 1</i>	<i>Column 2</i>	<i>Column 3</i>	<i>Column 4</i>	<i>Column 5</i>
<i>Mean Loss Outcomes</i>	<i>Probabilities</i>	<i>Loss Outcome – Expected Loss (Col. 1 – \$10,000)</i>	<i>Squared Differences (Col. 3 × Col. 3)</i>	<i>Squared Differences × Prob. (Col 2 × Col 4)</i>
\$0	0.81	–\$10,000	100,000,000	81,000,000
\$50,000	0.18	\$40,000	1,600,000,000	288,000,000
\$100,000	<u>0.01</u>	\$90,000	8,100,000,000	<u>81,000,000</u>
	1.00			450,000,000



**TABLE 3-7** Risk Reduction Through Pooling as the Size of the Pool Increases

<i>Pool Size</i>	<i>Mean</i>	<i>Standard Deviation</i>	<i>Normal Distribution</i>
1	\$10,000	\$30,000	No
2	\$10,000	$\$30,000/2^{0.5} = \$21,213$	No
4	\$10,000	$\$30,000/4^{0.5} = \$15,000$	No
36	\$10,000	$\$30,000/36^{0.5} = \$5,000$	Yes
100	\$10,000	$\$30,000/100^{0.5} = \$3,000$	Yes
900	\$10,000	$\$30,000/900^{0.5} = \$1,000$	Yes